Acadia Parish Police Jury
Evaluations - Grant Management

Evaluators	PLEXOS	Hunt, Guillot & Associates	The Sulzer Group, LLC	All South Consulting Engineers	Rostan	Garner Environmental Services	BDR Marketing	Westwood
Ms. Laura	95	91	87	95	98	88	88	91
Kaitlyn	86	86	65	68	90	70	71	74
Shaun	91.5	95	81	70	95.5	68.5	69	85.5
Totals	272.5	272	233	233	283.5	226.5	228	250.5

Grant Management RFP - Scoring Sheet			
Rostan			
	Weight	**Max Total**	**Comments**
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	**10**	$5 billion, "expanded to over 25 credentialed FEMA eligibility and policy specialists, and grant management / technical experts at the helm of one of the firm's principals" PG 7
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	**10**	yes even if they didn't mention it, only because they are our current contractor
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	**10**	Never failed a state or local audit for the parish
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	**16**	PG 12 the actual plan.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	**15**	
Key Personnel Qualifications	**0-15 pts**	**14**	
• Experience, certifications, and FEMA-specific expertise of assigned staff			Provided qualifications and experience for the top six key personnel. but did include that there is close to 400- 500 employees to support. But 50 full time roughly PG 29.
			Background, GOHSEP, state, debris, floodplain, pa, engineering
Price Proposal	**0-15 pts**	**15**	
• Fair, competitive pricing			Proposed pricing falls within the lower range compared to other proposals received.
100 pts TOTAL		**90**	
			institutional knowledge
			15.7 mil of federal money for parish
			parish won its first appeal process against fema regarding Mosquito abatement

Evaluator

10/30/20
Date

RFP Proposal Evaluation – Administrative Note

It is noted for the record that Kaitlyn provided a reference for Rostan to the City of Campo on September 26, 2024, while serving as Interim Director. This information is documented for transparency and recordkeeping purposes only and was not considered in determining the proposal's score.

Grant Management RFP - Scoring Sheet			
Hunt, Guillot & Associates LLC			
	Weight	**Max Total**	**Comments**
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	**10**	pg 11-18
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	**10**	PG 15 went into grave detail pg 22-23
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	**10**	Winter storm fern, getting parishes & state declared for major disaster dec. **ZERO AUDIT FINDINGS PG 11**
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	**16**	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	**15**	PG 6, ran concurrent programs in LA, FL, NC, & TN. PG13 mobilization
Key Personnel Qualifications	**0-15 pts**	**10**	
• Experience, certifications, and FEMA-specific expertise of assigned staff			Pg.24-25 Staff in general has a lot of experience, multiple pages of CVS & ICS trainings. Lawsuits
			Employees include: FEMA Operations Branch Director, GOHSEP Senior Regional Coordinator, GOHSEP State Application Liaison, & GOHSEP Assistant Deputy Director
Price Proposal	**0-15 pts**	**15**	
• Fair, competitive pricing			Proposed pricing falls within the lower range compared to other proposals received.
100 pts TOTAL		**86**	
			States that they do not intend to use subcontractors upfront in cover letter
			PG5 how they want to help the parish

Evaluator

10/30/26
Date

Grant Management RFP - Scoring Sheet			
Plexos Group, LLC			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	9	Pg 5 under document performance
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	9	PG 19. goes into dettail about this
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	8	PG 6 detailed records about reimbursements
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	16	PG 17 commitments
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	15	mobilization mentioned pg 3 & pg 7.
Key Personnel Qualifications	**0-15 pts**	14	
• Experience, certifications, and FEMA-specific expertise of assigned staff			Employees include: previous individuals with multiple back grounds from our state and other states/fema and recovery jobs (procurement/floodplain/pa)
Price Proposal	**0-15 pts**	15	
• Fair, competitive pricing			Proposed pricing falls within the lower range compared to other proposals received.
100 pts TOTAL		**86**	

Evaluator

10/30/2020
Date

Grant Management RFP - Scoring Sheet			
Westwood			
RFP # 26-26-08			
	Weight	**Max Total**	**Comments**
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	**8**	$15 Billion in PA pg.5 2,115 employees, 54 Years in business "Westwood's approach focuses on helping Acadia Parish recover efficiently, maximize eligible reimbursement, and position its infrastructure for long term resilience." PG20
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	**10**	PG 21.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	**7**	
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	**12**	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	**11**	
Key Personnel Qualifications	**0-15 pts**	**13**	
• Experience, certifications, and FEMA-specific expertise of assigned staff			
Price Proposal	**0-15 pts**	**13**	
• Fair, competitive pricing			Proposed pricing falls within the higher range compared to other proposals received.
100 pts TOTAL		74	

Evaluator

10/30/2026
Date

Grant Management RFP - Scoring Sheet			
BDR Marketing			
RFP # 26-26-08			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	7	
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	5	pg 16 little bullet
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	8	
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	13	PG10
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	12	mobilization mentioned pg 3,
Key Personnel Qualifications	**0-15 pts**	12	
• Experience, certifications, and FEMA-specific expertise of assigned staff			Staff from everywhere with all types of back grounds
Price Proposal	**0-15 pts**	14	
• Fair, competitive pricing			Prices fair and competitive- medium end
100 pts TOTAL		71	

Evaluator

10/30/2026
Date

Grant Management RFP - Scoring Sheet			
Garner Environmental Services			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	8	More than 200 fed declared disasters, 2 bil in Fema funding
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	7	p.11 Paragraph 2 briefly mentioned
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	6	more than 50 subrecipt. 730+ PWS, more than 2 bil in FEMA funding being reimburseable. No mentions of audits outcomes.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	10	barely mentioned plan
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	12	24 hours following unexpected event PG.4
Key Personnel Qualifications	**0-15 pts**	13	
• Experience, certifications, and FEMA-specific expertise of assigned staff			multiple pages of CV and all of their years of experiences
Price Proposal	**0-15 pts**	14	
• Fair, competitive pricing			Proposed pricing falls within the mid-range compared to other proposals received.
100 pts TOTAL		70	
			mentioned wanting to help parish regarding reporting documentation, not it becoming a burden

Evaluator

10/30/26
Date

Grant Management RFP - Scoring Sheet			
All South Consulting Engineers (ASCE)			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	6	
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	5	pg 11 mentioned briefly
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	5	Pg .15 Audit assit didn't mention outcome
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	15	over $2 billion in federal recovery funds since 2004 PG.8
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	15	
Key Personnel Qualifications	**0-15 pts**	10	
• Experience, certifications, and FEMA-specific expertise of assigned staff			multiple pages of CV, 78 employees
Price Proposal	**0-15 pts**	12	
• Fair, competitive pricing			Proposed pricing falls within the higher range compared to other proposals received.
100 pts TOTAL		68	
			stated they were going to be a partner, work as extension of police jury Pg. 8 Stated that the parishes needs will very and they know this Pg. 11

Evaluator

10/30/20
Date

Grant Management RFP - Scoring Sheet			
The Sulzer Group, LLC (SG)			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout	11.67	6	mentions a couple of projects
• Familiarity with federal grant regulations, including 2 CFR Part 200	11.67	2	didn't see
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction	11.67	7	mentions a couple of projects
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach	17.5	14	pg 7
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts	17.5	10	didn't see anyting about mobilization in the EOC
Key Personnel Qualifications	**0-15 pts**	13	
• Experience, certifications, and FEMA-specific expertise of assigned staff			personel has vast experience
Price Proposal	**0-15 pts**	13	
• Fair, competitive pricing			Proposed pricing falls within the higher range compared to other proposals received.
100 pts TOTAL		65	

Evaluator

10/30/24
Date

Grant Management RFP - Scoring Sheet			
Rostan			
	Weight	**Max Total**	**Comments**
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		**20**	
• Familiarity with federal grant regulations, including 2 CFR Part 200		**9**	
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		**5**	
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		**34**	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts			
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		**15**	
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		**15**	
100 pts TOTAL		**98**	

Laura Faul

Evaluator

10/30/26

Date

Grant Management RFP - Scoring Sheet		
Plexos Group, LLC		
	Weight	**Max Total**
Background and Experience	**0-35 pts**	
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		**24**
• Familiarity with federal grant regulations, including 2 CFR Part 200		**7**
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		**3**
Technical Approach & Methodology	**0-35 pts**	
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		**23**
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		**10**
Key Personnel Qualifications	**0-15 pts**	
• Experience, certifications, and FEMA-specific expertise of assigned staff		**13**
Price Proposal	**0-15 pts**	
• Fair, competitive pricing		**15**
100 pts TOTAL		**95**

Laura Faul 10/30/26

Grant Management RFP - Scoring Sheet			
Hunt, Guillot & Associates LLC			
	Weight	Max Total	Comments
Background and Experience	0-35 pts		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		18	
• Familiarity with federal grant regulations, including 2 CFR Part 200		9	
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		4	
Technical Approach & Methodology	0-35 pts		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		18	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		15	
Key Personnel Qualifications	0-15 pts		
• Experience, certifications, and FEMA-specific expertise of assigned staff		12	
Price Proposal	0-15 pts		
• Fair, competitive pricing		15	
100 pts TOTAL		91	

Laura Faul

Evaluator

10/30/26

Date

Grant Management RFP - Scoring Sheet			
All South Consulting Engineers (ASCE)			
	Weight	Max Total	Comments
Background and Experience	0-35 pts		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		20	
• Familiarity with federal grant regulations, including 2 CFR Part 200		10	
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		5	
Technical Approach & Methodology	0-35 pts		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		33	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts			
Key Personnel Qualifications	0-15 pts		
• Experience, certifications, and FEMA-specific expertise of assigned staff		17	
Price Proposal	0-15 pts		
• Fair, competitive pricing		10	
100 pts TOTAL		25	

Laura Faul

Evaluator

10/30/24

Date

Grant Management RFP - Scoring Sheet		
Westwood		
RFP # 26-26-08		
	Weight	**Max Total**
Background and Experience	**0-35 pts**	
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		**20**
• Familiarity with federal grant regulations, including 2 CFR Part 200		**10**
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		**2**
Technical Approach & Methodology	**0-35 pts**	
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		**19**
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		**13**
Key Personnel Qualifications	**0-15 pts**	
• Experience, certifications, and FEMA-specific expertise of assigned staff		**15**
Price Proposal	**0-15 pts**	
• Fair, competitive pricing		**12**
100 pts TOTAL		**91**

Laura Faul 10/30/24

Grant Management RFP - Scoring Sheet			
Garner Environmental Services			
	Weight	Max Total	Comments
Background and Experience	0-35 pts		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		18	
• Familiarity with federal grant regulations, including 2 CFR Part 200		7	
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		4	
Technical Approach & Methodology	0-35 pts		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		20	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		12	
Key Personnel Qualifications	0-15 pts		
• Experience, certifications, and FEMA-specific expertise of assigned staff		14	
Price Proposal	0-15 pts		
• Fair, competitive pricing		13	
100 pts TOTAL		88	

Laura Faul

Evaluator

10/30/26

Date

Grant Management RFP - Scoring Sheet			
BDR Marketing			
RFP # 26-26-08			
	Weight	Max Total	Comments
Background and Experience	0-35 pts		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		19	
• Familiarity with federal grant regulations, including 2 CFR Part 200		9	
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		3	
Technical Approach & Methodology	0-35 pts		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		19	
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		12	
Key Personnel Qualifications	0-15 pts		
• Experience, certifications, and FEMA-specific expertise of assigned staff		15	
Price Proposal	0-15 pts		
• Fair, competitive pricing		11	
100 pts TOTAL		88	

Laura Faul

Evaluator

10/30/26

Date

Grant Management RFP - Scoring Sheet		
The Sulzer Group, LLC (SG)		
	Weight	**Max Total**
Background and Experience	**0-35 pts**	
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		**18**
• Familiarity with federal grant regulations, including 2 CFR Part 200		**9**
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		**4**
Technical Approach & Methodology	**0-35 pts**	
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		**23**
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		**8**
Key Personnel Qualifications	**0-15 pts**	
• Experience, certifications, and FEMA-specific expertise of assigned staff		**14**
Price Proposal	**0-15 pts**	
• Fair, competitive pricing		**11**
100 pts TOTAL		**87**

Laura Faul 10/30/24

All south $275

- Garner 190 1 lawsuit 4 references
- Rosten 180 4 references
- HGA -0- Program Director 7 lawsuits Federal Forms?

BDR-Tetra $215
Sulzer - $225
- Plexos - -0- Program Director No federal forms
Westwood $200

Rostan
tied < All South Consulting
Plexos

HGA

Contract #1

	Required Submittals	All South Consulting Engineers, LLC (ASCE)	Garner ENVIRONMENTAL Services, Inc	Rostan	HGA- Hunt, Guillot, and Associates, LLC	BDR Marketing- Tetra Tech	SG LLC, The Sulzer Group, LLC	Plexos Group	WestWood
1	Cover Letter	☑	☑	☑	☑	☑	☑	☑	☑
2	Executive Summary	☑	☑	☑	☑	☑	☑	☑	☑
3	Technical Approach & Methodology	☑	☑	☑	☑	☑	☑	☑	☑
4	Background and Experience	☑	☑	☑	☑	☑	☑	☑	☑
5	References 5	☑	4 ☐	4 ☐	4 ☐	3 ☐	3 ☐	3 ☐	3 ☐
6	Price Proposal	↑ ☑	☑	☑	☑	↑ ☑	↑ ☑	☑	☑
7	Three (3) References of Similar FEMA Projects	☑	☑	☑	☑	☐	☐	☑	☐
8	Certificate of Insurance	☑	☑	☑	☑	☑	☑	☑	☑
9	Suspension or Debarment Verification	☑	☐	☑	☑	☑	☑	☑	☑
10	Verification of SAM Registration – Core Data Page from sam.gov	☑	☑	☑	☑	☑	☑	☑	☑
11	Verification of Good Standing with the Louisiana Secretary of State	☑	☑	☑	☑	☑	☑	☑	☑
12	Litigation / Claims Disclosure (past 3–5 years, if applicable)	4 ☑	1 ☑	☑	7 ☑	☑	☑	☑	4 ☑
13	Federal Forms (debarment, lobbying, etc.)	☑	☑	☑	☐	☑	☐	☐	☑
14	Authorized Signature Page (signed by an authorized representative)	☑	☑	☑	☑	☐	☑	☑	☑
15	Addenda Acknowledgment	☑	☑	☑	☑	☑	☑	☑	3 ☑
	one (1) original, three (3) additional copies, and one (1) USB flash drive	☑	☑	☑	☑	☑	☑	☑	☑

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Grant Management RFP - Scoring Sheet			
Hunt, Guillot & Associates LLC			
	Weight	**Max Total**	**Comments**
Backgrouad and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		11	p. 13 - has prepared over 200 HMA applications. Under contract with GOHSEP to provide technical assistance to 210 subrecipients statewide regarding HMGP. p. 19 - established 1997. Started managing grant funds in 2007. Has managed 39 grant-funded recovery operations, 4,600 project worksheets. Based in Baton Rouge, LA. More likely to understand Louisiana procurement laws.
• Familiarity with federal grant regulations, including 2 CFR Part 200		11	p. 22 - Notates their 2,000 federally funded procurements while maintaining zero audit findings and zero de-obligated funds as proof of knowledge. They will also review our policies to ensure compliance with 2 CRF Part 200. Specific reference to certain sections of 2 CFR to show understanding.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		11	P. 23 - Provides clients with funding source, scope, size, value, and dates. Projects range from $7.5m - $500m.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		17.5	p. 18 - All work performed in-house. No subcontractors expected. P. 19 - Brief list of clients with FEMA and/or HMGP grants. Project costs range from $1m - $50m. P. 23 - Provides additional clients with funding source, scope, size, value, and dates. Projects range from $7.5m - $500m.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		17.5	p.2 - Provided their record of mobilization within as little as four hours after notification. Another event, they were performing damage assessments within 12 hours.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		12	p. 24-25 - Provided summary of experience in addition to detailed resumes for verification. Staff is very experienced with all required areas with both direct, hands-on, supporting or adjacent experience. FEMA certifications provided. Several staff have FEMA certifications.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		15	Provided in the format required. Very competitively priced. At or below average on all areas of staff costs except two areas.
100 pts TOTAL		95	

Note: Several lawsuits.

Shaun Grantham
Evaluator

10/29/2026
Date

Grant Management RFP - Scoring Sheet			
Plexos Group, LLC			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		11	p. 3 - Managed over 2,295 FEMA Project Worksheets. P. 5 - 6 relevant projects listed with volume capacity of $3.3m - $3.95b. One of these is GOHSEP. Louisiana based firm established 2012. More likely to understand Louisiana procurement laws.
• Familiarity with federal grant regulations, including 2 CFR Part 200		7	This knowledge was documented throughout the proposal.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		11	p. 17 - Two successful FEMA appeals valued around $24.3m. P. 80 - three relevant references. 1) GOHSEP 2) New Mexico DHSEM 3) City of West
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		17.5	p. 18 - They do not plan to subcontract work; everything will be handled in-house. P. 19 - Multi-step review process before Parish review. p. 21 - Program Director handles staffing to ensure all deliverables are handled.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		17.5	p. 21 - Ability to mobilize 24-48 before an event or within 24 hours after an unanticipated event.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		15	p. 16 - Casey Tingle, Senior VP is the former Director of Louisiana GOHSEP with over 20 years of experience. Resumes - Joe Harris, Jr - SME - FEMA Hazard Mitigation also has GOHSEP and other relevant experience over 18 years of experience, Anil Desa - SME - Hazard Mitigation, Benefit Cost Analyiss - over 33 years of relevant experience, Senior Grant Manager over 18 years of relevant experience including GOHSEP and Office of Community Development. Other staff have extensive experience with other governments including FEMA.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		12.5	Provided in the format required.
100 pts TOTAL		**91.5**	

Notes: COI expired 9/27/26. This would need to be updated and APPJ listed as a certificate holder if awarded. No matches found for suspension and debarment. UEI number provided. Registered in the State of Louisiana in good standing. No litigation. Three signed addenda enclosed.

Shaun Grantham
Evaluator

10/3/2026
Date

Grant Management RFP - Scoring Sheet			
The Sulzer Group, LLC (SG)			
	Weight	Max Total	Comments
Background and Experience	0-35 pts		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		11	p. 5 - They focus **exclusively** on disaster recover, grant administration, and federal funding compliance. Established in 2007. Provided public assistance support to sventy-five applicants through GOHSEP. This is more than 1,500 project worksheets. Has managed reimbursement requests for over 200 applicants. Metairie, Louisiana based firm established in 2007. More likely to understand Louisiana procurement laws.
• Familiarity with federal grant regulations, including 2 CFR Part 200		7	Demonstrated throughout the proposal.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		7	p. 34 - Provided three relevant FEMA projects from $90m - $600m.
Technical Approach & Methodology	0-35 pts		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		17.5	p. 7 - walks through the processes.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		16	p. 7 - Staffing will be based on needs after assessment is completed and throughout their contract as needs change. P. 9 - Requests monthly meeting and quarterly in-person meetings.
Key Personnel Qualifications	0-15 pts		
• Experience, certifications, and FEMA-specific expertise of assigned staff		15	p. 14 Project Executive has extensive experience with FEMA. She also has some FEMA certifications. Areas of extertise program/project management, FEMA PA Policy, Appeals/Arbitration. P. 16 - SME - over 30 years of experience in grant management, project management, engineering/architectural design. He has worked several disasters. Other team members have relevant experience and training to assist the Parish.
Price Proposal	0-15 pts		
• Fair, competitive pricing		7.5	Provided in the format required.
100 pts TOTAL		81	

Notes: COI is current, active Sam.gov, provided suspension/debarment, no litigation, non collusion certification, Secretary of State - in good standing.

Shaun Grantham
Evaluator

10/3/2026
Date

Grant Management RFP - Scoring Sheet			
All South Consulting Engineers (ASCE)			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		11	p. 5 - Managed over 2,200 FEMA grants. Has managed over $2b in recovery funds since 2004. Gonzales, Louisiana based firm established 2004. More likely to understand Louisiana procurement laws.
• Familiarity with federal grant regulations, including 2 CFR Part 200		7	This understanding is documented throughout the proposal.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		11	p.39 - Reference list of five governments with FEMA projects. Project costs range from $15.8m - $503m. P. Reference letters. p. 44 - Details of FEMA projects handled.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		17	p.9 - FEMA process documented. Throughout the proposal, this understanding is documented. p. 10 - Pre-event and Post event process is documented.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		7	p. 1 - Can mobilize quickly. p. 8 - can scale resources based on our needs.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		12	p. 18 - Documented experience with FEMA, PA, HMGP, Debris & PDA.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		5	p. 57 - Provided in the format required. Prices are on the higher side.
100 pts TOTAL		**70**	

Note: COI valid through 11/2026 for Workers Comp. Other policies extend until 6/2027. No suspension/debarment results. Active Sam.gov with UEI. Secretary of State Louisiana - in good standing. Litigation - cases listed; no areas of concern. Addenda 1 and 2 provided. **No addenda 3.**

Shaun Grantham
Evaluator

10/4/2026
Date

Grant Management RFP - Scoring Sheet			
Rostan			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		11	p. 24 - Established in 2006. We have experienced their knowledge with these programs first hand. Documentation of the experience is presented throughout the RFP. Florida based company with other offices one being in Baton Rouge, LA. Current APPJ team is based out of FL.
• Familiarity with federal grant regulations, including 2 CFR Part 200		11	This understanding is documented throughout the proposal. The Parish also has first hand experience with their knowledge of 2 CFR Part 200.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		11	p. 47 - provided 4 references, technically 3 since one of them is an employee of the Parish. P. 49 - Three FEMA projects detailed.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		17.5	p. 9 - Section - 4.3. p. 26
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		17.5	This has been demonstrated first hand.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		15	p.32 - Program Executive has prior experience working for GOHSEP. P. 16 states the Program Director has 16 years in Disaster Recover, but then says 16 years in construction industry. Resume on p.35 supports the construction background. Relevant disaster recovery would be about 7 years with Rostan. All other staff also have significant experience. This is our current grant management company. In direct contact with all resumes provided, they encompass the knowledge displayed in the resumes along with a friendly, personable approach.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		12.5	Provided in the format required. Prices are around average, some are slightly above average and others are below average.
100 pts TOTAL		95.5	

Notes: COI - expires 9/27. Sam.gov. - active registration. Secretary of State - in good standing. Litigation - Rostan was the Plaintiff in all cases. Suspension and debarment located in sam.gov info. As well as certifications. All three addenda signed.

Shaun Grantham
Evaluator

10/20/2026
Date

Grant Management RFP - Scoring Sheet			
Garner Environmental Services			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		10	p. 5 - Supported recovery efforts for over 200 federally declared disasters and billions in federal dollars including HMA, Section 406 and others. The Parish would speak directly to the person handling the project not layers. Texas based firm
• Familiarity with federal grant regulations, including 2 CFR Part 200		7	Not specifically addressed, but familiarity is displayed throughout RFP.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		7	p. 27 - three references provided meeting the FEMA reference requirement. No dollar amount listed. There are not audit outcomes or client satisfaction listed.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		12	p.7 - Subcontractor - Emergent Risk Solutions. Technical Approach - simple approach.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		15	p. 3 - Can scale up to 200 personnel when needed, however, they believe in staffing based on what's needed at the time. Located in BR, so mobilizing is not a concern.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		15	p.13 - Staff and subcontractor are experienced and capable of handling projects. P. 13 - Subcontractor has prior experience working at GOHSEP.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		2.5	Provided in the format required. Pricing is reasonable, l
100 pts TOTAL		68.5	

Notes - COI expires 5/27. Sam.gov is active. Secretary of State - last report filed 10/1/26 - in good standing. Only litigation was settled February 2026. Sam.gov disclosures, authorized signer, three addenda signed,

Shaun Grantham
Evaluator

10/10/2026
Date

Grant Management RFP - Scoring Sheet			
BDR Marketing			
RFP # 26-26-08			
	Weight	**Max Total**	**Comments**
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		**10**	p. 3 - Established in 1966. In the last 10 years, they have served over 35 Louisiana parishes and cities in the areas of debris monitoring and grant management. Managed over 1,700 FEMA Public Assistance project worksheets. 29 Louisiana supported disasters. Corporation domiciled in Newark, DE has five (5) offices in Louisiana.
• Familiarity with federal grant regulations, including 2 CFR Part 200		**7**	Not specifically addressed, but familiarity is displayed throughout RFP.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		**10**	p. 37 - Three (3) FEMA references provided.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach			p. 34 - Does not intend to use subcontractors.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		**17**	on-site within 24 hours of receiving the Notice to Proceed.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		**15**	p. 6 - Project Manager worked for GOHSEP and as a Parish OHEP Director in the past. Other staff also possess necessary skills and experience.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		**10**	Provided in the format required. Prices are around average, some are slightly above average and others are below average.
100 pts TOTAL		**69**	

Note: This is our current debris monitor. This is allowed by FEMA. Pro's/Con's - Pro - less hands for paperwork to pass through. Con's - This seems to lower the oversight. Think through this. Three addenda's signed, authorization signed, certifications signed, SAM.gov registration, no relevant legal matters.

Shaun Grantham
Evaluator

10/11/2026
Date

Grant Management RFP - Scoring Sheet			
Westwood			
RFP # 26-26-08			
	Weight	Max Total	Comments
Background and Experience	**0-35 pts**		
• Demonstrated experience with FEMA Public Assistance (PA), Hazard Mitigation Grant Program (HMGP), Building Resilient Infrastructure and Communities (BRIC), and disaster recovery grant management, including project formulation, PW development, and closeout		11	p.05 - More than 50 PA clients, managed over $15b in PA. p. 06 - Negotiated two of the largest single settlement in FEMA history combined $2.4b and promoted legislative reforms for the Disaster Recovery and Reform Act. Secured large discretionary funding up to $50m which is the maximum. p. 09 - 20 years of disaster recovery and engagement with FEMA. Domiciled in Plano, TX with over 30 offices across the U.S. including in Lafayette, LA, Baton Rouge, LA, Lake Charles, LA, and New Orleans. Louisiana locations as of 6/30/25.
• Familiarity with federal grant regulations, including 2 CFR Part 200		11	p. 21 - Approach to remaining in compliance with this requirement is standardized documentation protocals, procurement reviews, duplication of benefits analyses, quality assurance measures, reimbursement tracking, and audit ready file management.
• Documented performance on similar federally declared disaster projects, including audit outcomes, timeliness, and client satisfaction		11	p. 11 - Provided six (6) relevant references ranging from $15m - $250m in project costs.
Technical Approach & Methodology	**0-35 pts**		
• Understanding of federal processes, proposed execution plan, staffing strategy, and project management approach		17.5	p. 05 - Scale staffing based on needs. P. 24 - has propriatary damage assessment tool that miorrs FEMA's site inspection documentation requirements. This allows field teams to capture compliant damage data at the onset of ecovery efforts, reducing rework, minimizing requests for information, improving consistency, and accelerating project formulation.
• Ability to mobilize quickly, scale staffing, and manage multiple concurrent disaster recovery efforts		17.5	p. 24 - Their size and standard program management allows concurrent disaster recovery efforts.
Key Personnel Qualifications	**0-15 pts**		
• Experience, certifications, and FEMA-specific expertise of assigned staff		15	p. 27 - SME previously worked for FEMA. All other staff have years of experience with federal programs, storms, etc. This experience was either directly with the firm or with other agencies.
Price Proposal	**0-15 pts**		
• Fair, competitive pricing		2.5	
			Prices range higher than average for similar education/experience. This is a nationwide company.
100 pts TOTAL		85.5	

Notes: COI will expire 11/1/26, Certificate of Suspension and Debarment signed, active Sam.gov registration, registered to do business in Louisiana, two negligence claims pending, lobbying certification signed, authorized signature, three addendum's signed.

Shaun Grantham
Evaluator

10/15/2026
Date

Acadia Parish Police Jury
Grant Management RFP - 26-26-08
Price Proposal - Hourly Rate

Objective: To determine a consistent methodology to score the "Price Proposal" section of the RFP.

Procedure: Created a spreadsheet and documented each position along with each responder's price per hour. In the last column, we calculated the average based on the figures submitted. For each position, we selected the lowest three amounts and highlighted them. There are twelve (12) positions listed. For each responder, we counted the number of yellow highlights (the number of times their price per hour was within the top three lowest amounts) and divided by twelve (12) to come up with a percentage. From there, a range and scoring system was created with the highest score available being 15 as indicated in the RFP. The lowest score is 2.5 just for providing the document in the required format even if no items were within the top three lowest price per hour as determined above.

POSITION	PLEXOS	Hunt, Guillot & Associates	The Sulzer Group, LLC	All South Consulting Engineers	Rostan	Garner Environmental Services	BDR Marketing	Westwood		Medium Price
Program Director	0	0	225	275	180	190	215	200		160.63
Subject Matter Expert	145	180	200	250	185	190	240	215		200.63
Senior Grant Manager	155	140	185	205	175	185	170	184		174.88
Grant Manager	145	125	165	155	150	165	140	157		150.25
Senior Project Manager	165	150	185	250	165	175	205	184		184.88
Project Manager	160	145	165	155	155	165	195	170		163.75
Grant Writer	125	105	125	125	120	165	125	157		130.88
Cost Estimator	155	175	150	165	130	165	140	170		156.25
Appeals Specialist	145	115	185	288	0	175	145	185		154.75
Senior Damage Assessor	155	140	150	155	165	165	135	170		154.38
Damage Assessor	140	125	135	125	150	155	115	157		137.75
Administrative Support Specialist	35	85	85	80	0	65	70	100		65.00
Percentage of lowest compared to total.	66.67%	83.33%	33.33%	25.00%	66.67%	8.33%	58.33%	0.00%		

Note: Highlights represent the top three lowest prices in each category.

Scoring % from Above	Evaluation Score
0% - 16%	2.5
17% - 32%	5
33% - 48%	7.5
49% - 64%	10
65% - 80%	12.5
81% - 100%	15

Conclusion: I feel this gives us a consistent method to calculate price.

S.G.